

# PURC/NARUC Regulatory Foundations Training Program – Southern Africa

August 2 – 6 or 9 – 13, 2004

<p><b><u>Session 1</u></b> <i>Applying Basic Economic Concepts to Regulation</i></p>	<p><b><u>Session 5</u></b> <i>Understanding and Using Companies' Financial Information</i></p>	<p><b><u>Session 9</u></b> <i>Conducting a Price Review</i></p>	<p><b><u>Session 13</u></b> <i>Weighing the Benefits and Costs of Environmental Standards</i></p>	<p><b><u>Session 17</u></b> <i>Applying Pricing Principles to Generation and Transmission</i></p>
<p><b><u>Session 2</u></b> <i>Understanding the Principles of Regulation: Lessons from the Global Experience</i></p>	<p><b><u>Session 6</u></b> <i>Using Rate of Return Tools</i></p>	<p><b><u>Session 10</u></b> <i>Working With Hybrid Systems: A Case Study</i></p>	<p><b><u>Session 14</u></b> <i>Understanding Investor Perspectives</i>  <i>(Speaker from Industry)</i></p>	<p><b><u>Session 18</u></b> <i>Applying Pricing Principles to Distribution</i></p>
<p><b><u>Session 3</u></b> <i>Choosing Regulatory Priorities: Case Study</i></p>	<p><b><u>Session 7</u></b> <i>Fundamentals of Incentive Regulation</i></p>	<p><b><u>Session 11</u></b> <i>Improving Utility Efficiency: Techniques &amp; Cases</i></p>	<p><b><u>Session 15</u></b> <i>Balancing Competition &amp; Regulation</i></p>	<p><b><u>Session 19</u></b> <i>Learning from National Experience with Incentive Regulation: Panel Discussion</i></p>
<p><b><u>Session 4</u></b> <i>Introducing the Basics of the Electricity Sector</i></p>	<p><b><u>Session 8</u></b> <i>Designing Price Caps with Performance Based Regulation</i></p>	<p><b><u>Session 12</u></b> <i>Targeting Subsidies and Encouraging System Expansion</i></p>	<p><b><u>Session 16</u></b> <i>Analyzing Price and Quality in Network Industries</i></p>	<p><b><u>Session 20</u></b> <i>Reviewing Key Lessons</i></p>

# PURC/NARUC Regulatory Foundations Training Program – Southern Africa

## August 2 – 6 or 9 – 13, 2004

<p><b><u>Session A</u></b>  <i>Applying Pricing Principles:            Additional Exercises in Rate Design</i></p>	<p><b><u>Session E</u></b>  <i>Recognizing Legal Constraints facing Regulation Commissions</i></p>	<p><b><u>Session I</u></b>  <i>Preparing for Strategic Negotiations</i></p>	<p><b><u>Session M</u></b>  <i>Developing Techniques for Dealing with the Media</i></p>
<p><b><u>Session B</u></b>  <i>Understanding Regulatory Reform in California (Fessler)</i></p>	<p><b><u>Session F</u></b>  <i>Addressing Ethical Issues: Exercises on Conflicts of Interests</i></p>	<p><b><u>Session J</u></b>  <i>Negotiating with Stakeholders</i></p>	<p><b><u>Session N</u></b>  <i>Conducting a Press Conference</i></p>
<p><b><u>Session C</u></b>  <i>Obtaining and Maintaining Information</i></p>	<p><b><u>Session G</u></b>  <i>Encouraging Stakeholder Participation</i></p>	<p><b><u>Session K</u></b>  <i>Transforming Regulatory Commissions Using a Systems Approach</i></p>	<p><b><u>Session O</u></b>  <i>Organizing Technical Workshops</i></p>
<p><b><u>Session D</u></b>  <i>Developing Alternative Dispute Resolution Procedures</i></p>	<p><b><u>Session H</u></b>  <i>Promoting Transparency in the Regulatory Process</i></p>	<p><b><u>Session L</u></b>  <i>Addressing Organizational Issues during Periods of Change</i></p>	<p><b><u>Session P</u></b>  <i>Analyzing the Impacts of Rates on the Poor</i></p>